



# Health Plan Solutions Pathways to Care

What you need to know to make sure you, your employees and business is covered

THURSDAY, NOVEMBER 17TH, 2022

The Authorized Agency for  
**Florida Blue**   
Your local Blue Cross Blue Shield

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# Creating a Win-Win Situation

Affordable health insurance is a valuable benefit that everyone should have access to. Having a comprehensive employee benefit solution, can entice future talent and enhance your business's employee experience.

## For Employees/ Individual

- High-quality plans that are affordable
- Improved quality-of-life
- Reliable resource for health care support
- Protection for their family

## For Employers

- Strengthen recruitment/retention strategy
- Support healthier, happier employees
- Increase productivity among employees
- Flexible options that optimize business

# More Than An Agent, Your Local Health Plan Advisor

Let a trusted, exclusive, Florida Blue agent help make health insurance simple by:

- Maximizing savings and benefits
- Navigating health care laws
- Helping you choose the right plan
- Discussing affordable individual or group plan options
- Assessing personalized health care needs
- Supporting you during and after enrollment



To learn more, make an appointment today by contacting Kip Perry at  
1-727-582-9151 or by email [kip@sandstoneins.com](mailto:kip@sandstoneins.com)



# Thank you!

Sandstone Insurance Partners is an Independent Broker of Florida Blue.  
Health insurance is offered by Blue Cross and Blue Shield of Florida, Inc. DBA Florida Blue. HMO coverage is offered by Health Options, Inc., DBA Florida Blue HMO.  
Both companies are Independent Licensees of the Blue Cross and Blue Shield Association.

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